July 10, 2024 11:45 am – 1:30 pm The Center 110 S. Main St. Colfax, WA



Whitman County

Economic Development

Informational Meeting (EDIM)

Follow us on social media:



#### **Small Business Development Center (SBDC)**



- Aziz Makhani, Statewide Advisor, <u>aziz.makhani@wsbdc.org</u>
- Juan Garcia, Business Advisor, <u>juan.garcia@wsbdc.org</u>

Data Elements	Quarter Total
CASE TOTALS (Clients)	
Number of Clients Counseled	25
Number of New Clients	7
Company Status	
Pre-venture/Nascent	22
Startups	2
In Business	13
CASE TOTALS (Total Hours)	
All Prep + Contact Client Hours	84
New Client Hours	13
CASE TOTALS (Impacts)	
Capital Infusion	\$65,000
Number Businesses Created	0
Jobs Created	0
Jobs Saved/Retained	0
Jobs Supported (In Business)	58







#### 8-Step guide to establishing your LLC

- 1. Choose a Name for Your LLC
- Name must include "Limited Liability Company or an abbreviation like 'LLC; or 'L.L.C.'
- Check availability on the Washington Secretary of State's website



#### 2. Appoint a Registered Agent

- Person or business entity authorized to receive legal documents on behalf of the LLC
- Must have a physical address in Washington State



- 3. File online or by mail
- Include LLC's name, registered agent's name and address, principal office address, and duration
- Filing fee: \$200 online, \$180 by mail



#### 4. Create an Operating Agreement

Not required by the state but highly recommended

Outlines management structure,
 ownership, and operating procedures



#### 5. Obtain an EIN (Employer Identification Number)

- Required if LLC has more than one member or plans to hire employees
- Obtain online through the IRS website



## 6. Register with the WA State Dept. of Revenue

- Register for a state business license and any necessary local licenses
- State business license fee: \$19; local fees vary



#### 7. File Initial Report

- File within 120 days of formation
- Confirms LLC's information
- Filing fee: \$10



#### 8. Comply with Ongoing Requirements

• File an annual report to update LLC's information

Annual fee: \$60

#### Tips and Considerations



- Consult with a lawyer and an accountant
- Keep all documents organized
- Stay on top of state requirements to avoid penalties

#### **Economic Profiling**



#### **Select Economic Indicators:**

- National and state economic and revenue update for June
- State and county employment rates
- State and county housing affordability
- State and county median home resale price

Want additional data? Visit www.whitmancountytrends.org.





- Brownfields and Economic Development
- The Port's EPA Community-Wide Assessment Grant
- Opportunities for Whitman County

#### **Defining Brownfields**

 A property, the expansion, redevelopment, or reuse of which may be complicated by the <u>presence or potential</u> <u>presence</u> of a hazardous substance, pollutant, or contaminant.



#### **Typical Brownfields**

Port of Whitman County

- Lumber mills
- Gas stations
- Rail yards
- Auto shops
- Industrial property
- Dry cleaners
- Hospitals



### **Brownfields in Whitman County**



- Identified Brownfield Sites in Whitman County
- Source: ARCGIS
- Reported to be as many as 1,495 sites in county
- Number will likely grow with inventory



#### **Brownfield Redevelopment Community Benefits**



#### **Economic benefits**

- Employment opportunities
- Tax revenue
- Property values

#### Environmental benefits

- Reduce pollution
- Improve environmental quality
- Reduce pressure on greenfield development

#### Social benefits

- Renewal of community areas
- Community amenities
- Public infrastructure

# Past Brownfield Redevelopment Success in Whitman County



Rosalia: Former Texaco Station is today the Rosalia Visitors Resource and Interpretive Center



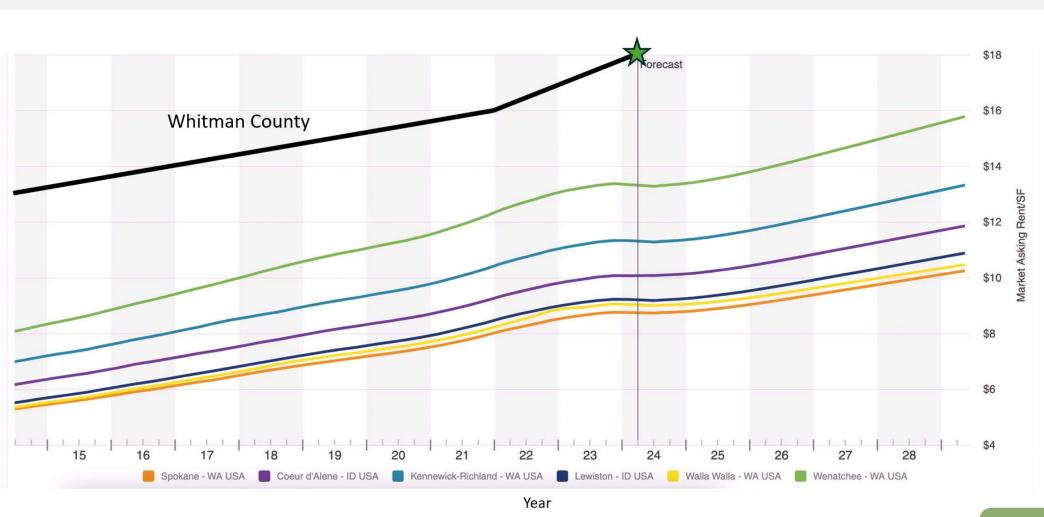
Palouse: Former Palouse
Producers' site is today TLC Animal
Care and Palouse Brewing
Company





#### Market Rent Trends: Industrial Rents per Square Foot





Source: CoStar

#### **EPA Community-Wide Assessment Grant**



- \$500,000 grant, closing September 2027
- Supports Phase I and Phase II Environmental Site Assessments
- Also supports redevelopment planning
  - Market analyses
  - Site-specific redevelopment plans
- Goal is to pursue additional state and federal funding to support cleanup

#### **Site Selection and Assessment Process**





#### **Get Involved**

- Learn more at <u>www.portwhitman.com/projects/</u> <u>sitereuseprogram</u>
- Submit a site nomination form (printed at tables or available on website)





302 N. Mill Street Colfax, WA 99111 509-397-3791



HALEY & ALDRICH, INC. 505 West Riverside Ave Ste 450 Spokane, WA 99201 509 960 7447

JUNE 2024



#### Port of Whitman County Site Reuse and Revitalization Program Brownfield Site Nomination Form

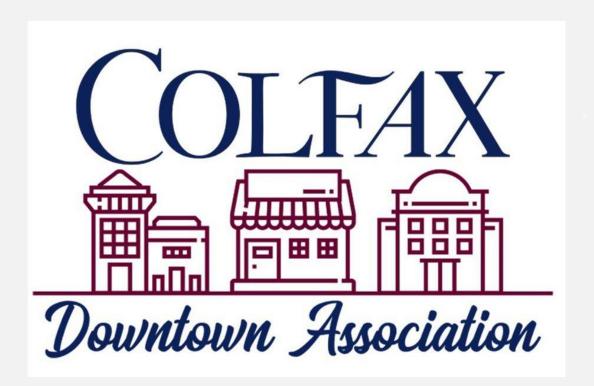
In 2023, the Port of Whitman County (Port) received a \$500,000 grant from the United States Environmental Protection Agency (EPA) to identify and assess brownfield properties throughout Whitman County in partnership with interested property owners and communities. The Port will use the grant funding to the best of their ability to conduct a variety of Phase I Environmental Site Assessments (ESAs) and Phase II ESAs, assess potential cleanup requirements and site improvement/reuse plans, and support community outreach activities.

Please complete this form to the best of your ability.
Site Name:
Town/Community:
Section A – Site Nominator
Completed by:
Title/Company:
Contact Information (phone, email, etc.):
Section B – Site Information
Current Site Owner (Owner) Name:
Owner Contact Information (phone, email, address, etc.):
Site Address:
Parcel Number:
Current Use:
Historical Uses:
Previous Owner:

#### **Existing Business Retention & Expansion**



Colfax Restaurant Incubator – Allie Cofer, Colfax Downtown Association



#### **Business Incubators**





#### **CDA Business Incubators 203 N Main**









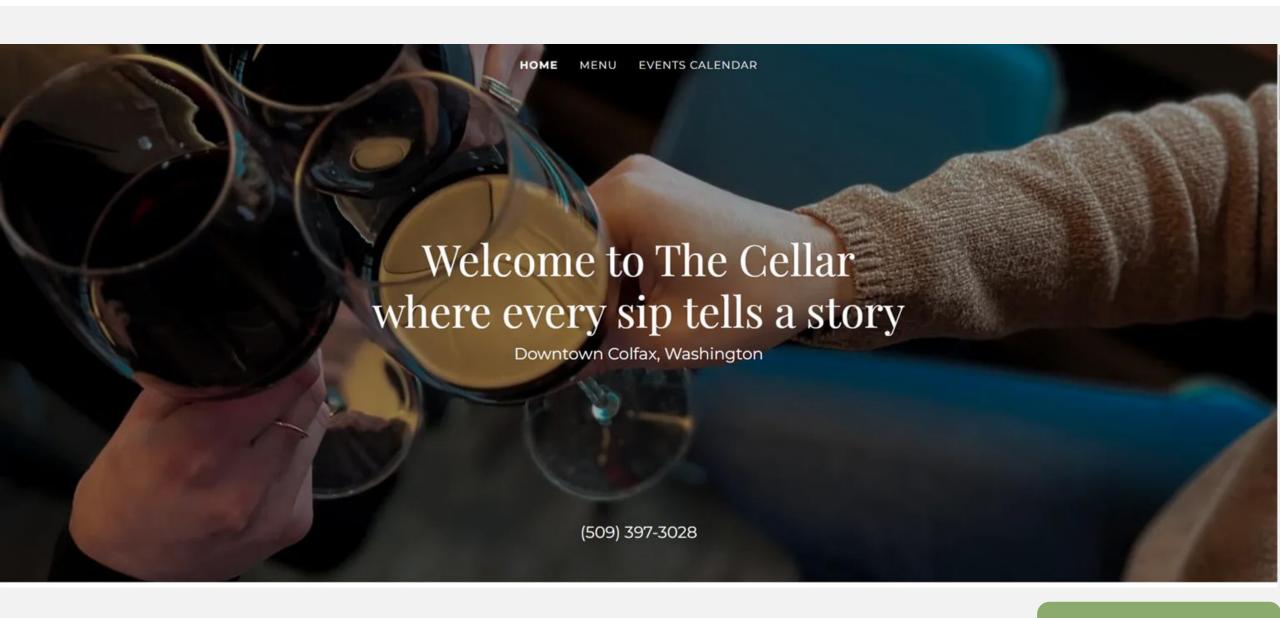




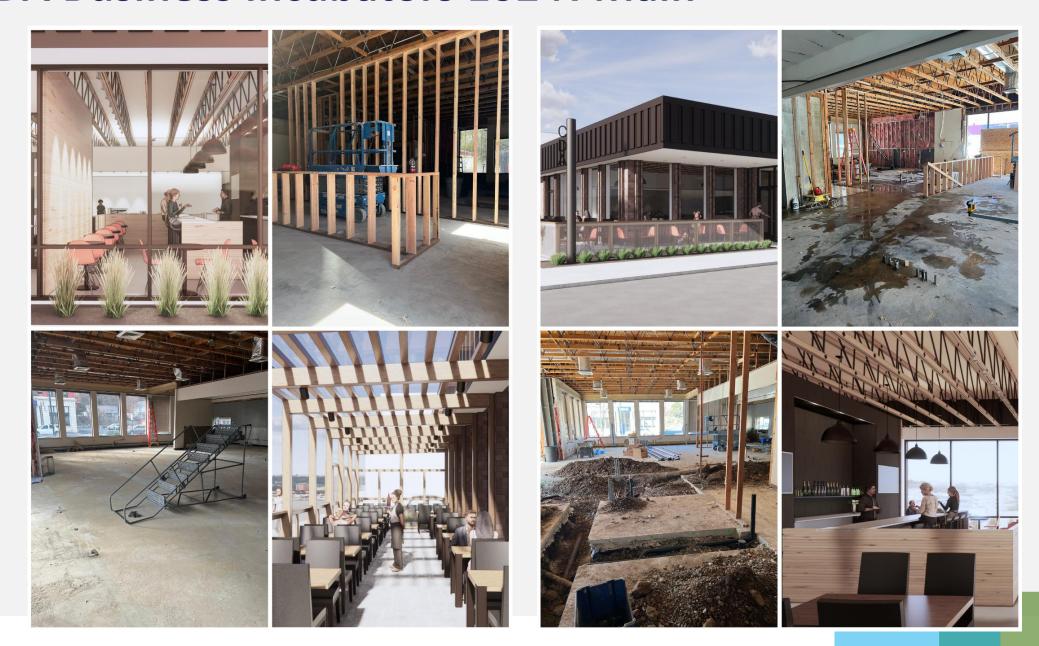








#### **CDA Business Incubators 102 N Main**





#### **Business Recruitment, Marketing & Advertising**



COMMERCE LEADS				
DATE	TYPE OF BUSINESS	CRITERIA	BENEFITS	
April 2024	Rail Port	20+ buildable acres; 150,000- 200,000 RSF; 13,000 KVA	250 FTE \$228M Capital Investment	
April 2024	Data Center	20-30 acres; 25MW, 25- 30,000 gal/day water	20-30FTE	
April 2024	Housing Facility	Sites must be located near hospital & airport; able to accommodate 500-1500 people	Unknown	
April 2024	Clean Technology	200 acres; 400MW at peak demand; 161,000 gal/day water; 500KT material rail transport; site selection June 2024, operational June 2026	1500 FTE	





 Palouse Trails Story Map – Becky Couch, Palouse Regional Transportation Planning Organization (Palouse RTPO)

https://palousertpo.org/

https://storymaps.arcgis.com/stories/0371d71e44e24743bdfde986f0765237

#### **Economic Development Advocacy**



- Transportation Impacts of Lower Snake River Dam Removal Study Jim Mahugh, Washington State Department of Transportation (WSDOT)
- ADO Report Card / Year 1 Recap

# **Lower Snake River Dams Transportation Study**

Port of Whitman County Update

Jim Mahugh, LSRD Transportation Study Lead July 10, 2024

## LSRD Transportation Study

- 2023 Legislative Session Budget Próviso
  - Transportation Impacts of Lower Snake River Dam Removal
  - Joint Transportation Committee Oversight
  - Robust Community Engagement
  - \$5M
    - \$4M for Jacobs Engineering
  - Final Report Due December 31, 2026

## Consulting Team

# Jacobs







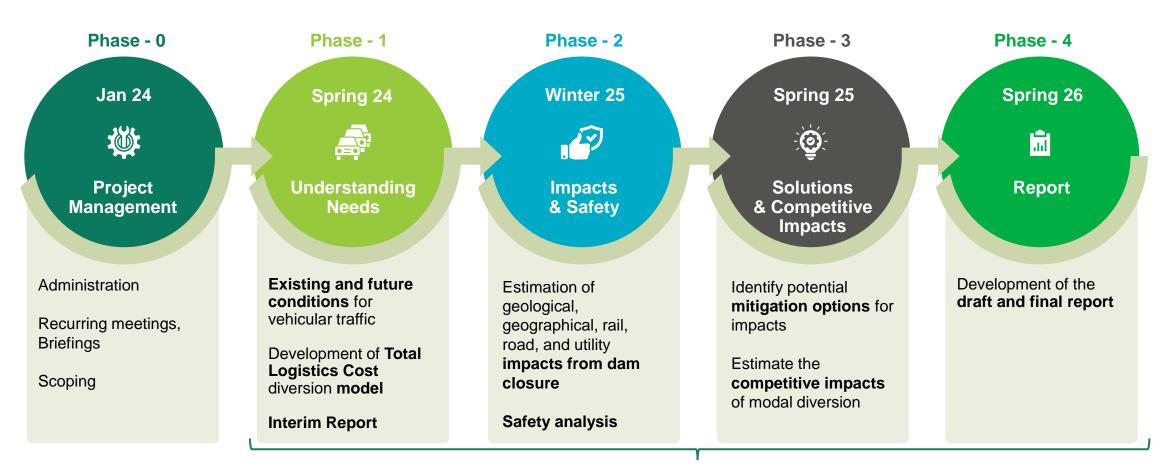






## Overview of Study Phases

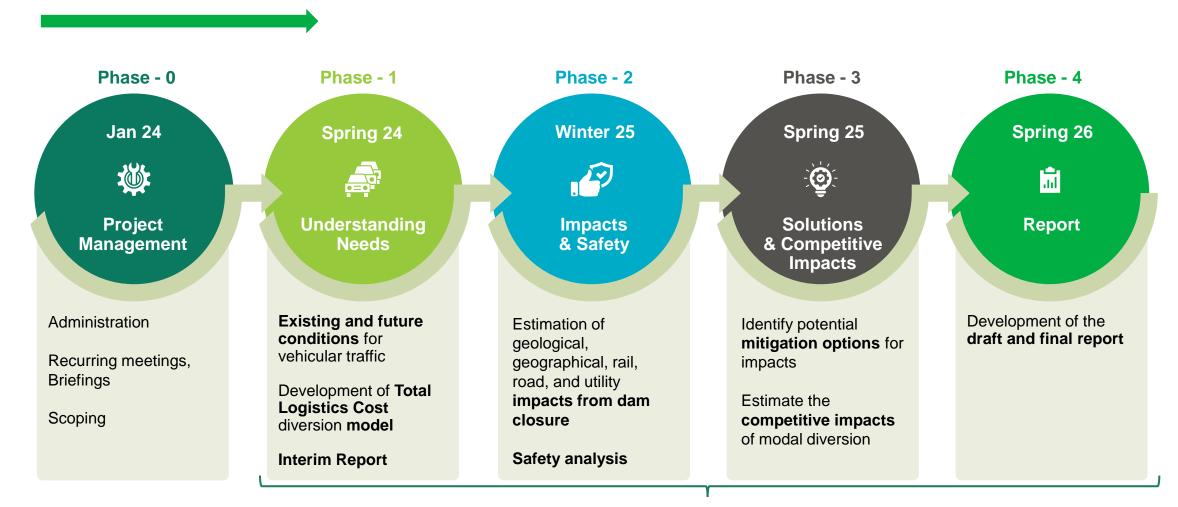




**Community Engagement** 

# Overview of Study Phases





**Community Engagement** 

# Understanding Needs – Community Engagement

Advisory Committee & Technical Engagement	Interest Groups	Local and Tribal Organizations	General Public
<ul> <li>Grain associations</li> <li>Port organizations</li> <li>US Army Corps of Engineers</li> <li>Class I railroads</li> <li>Short Line railroads</li> <li>Port representatives</li> </ul>	<ul> <li>Chambers of Commerce</li> <li>Trucking Associations</li> <li>Farm Bureau and Farmers Coalitions</li> <li>Environmental organizations</li> <li>Leisure activity organizations</li> </ul>	<ul> <li>Cities</li> <li>Counties</li> <li>Rural Transportation     Planning Orgs</li> <li>Metropolitan     Transportation     Planning Orgs</li> <li>Tribal governments</li> </ul>	<ul><li>Residents</li><li>Property owners</li><li>Business owners</li><li>Roadway users</li></ul>

Over 60 individual contacts have been identified across these categories

## Phase 1 - Outreach

- Forming an Advisory Committee
- Holding interested party briefings
- Hosting in-person popup event
- Developing and hosting initial online open house
- Sending email updates to all interested parties via <u>GovDelivery</u>
- Update website content



## **Advisory Committee - Participants**

- Washington Grain Commission
- Washington Association of Wheat Growers
- Pacific Northwest Waterways Association
- US Army Corps of Engineers
- Washington Public Ports Association
- Shaver Transportation
- Tidewater Transportation
- UP Railroad
- BNSF Railroad
- PNW Grain Cooperative
- Highline Grain Growers
- United Grain
- Port of Whitman County
- Benton-Franklin RTPO
- Walla Walla Valley Sub-RTPO
- Palouse RTPO

- Washington Trucking Association
- Joint Transportation Committee
- Tribal representative
- Port of Garfield
- FHWA
- Watco
- Omaha Track
- Columbia Walla Walla Railroad
- WSDOT PCC Representative
- Port of Lewiston
- Port of Walla Walla
- Port of Pasco



# Advisory Committee – Proposed Schedule

Month	Topic(s)
Meeting #1 - July 2024	Study introduction, role and responsibilities of the advisory group, total logistics cost model overview
Meeting #2 - September 2024	Review existing conditions, discuss upcoming outreach activities
Meeting #3 -November 2024	Review draft interim report, discuss feedback received from outreach activities, review next steps for phase two of work
Meeting #4 - January 2025	Deep dive into phase two work and next steps



## **Understanding Needs – Community Engagement**

#### Planning & kick off

- Develop web content and GovDelivery
- Develop interested parties database
- Develop Community Engagement Plan

# **Existing goods Movement**

- Form Advisory Committee
- Conduct briefings, as needed
- Support tribal coordination

#### **Existing Volumes**

- Conduct briefings and presentations, as needed
- Provide website update
- Send newsletters
- Support tribal coordination
- Host in-person pop-up conversation

# Rail and Volume Changes

- Conduct briefings and presentations, as needed
- Provide website update
- Send newsletters
- Support tribal coordination
- Online open house

# Informative Outreach

Month	Topic(s)
Meeting #1 - July 2024	Study introduction, role and responsibilities of the advisory group, total logistics cost model overview
Meeting #2 - September 2024	Review existing conditions, discuss upcoming outreach activities
Meeting #3 -November 2024	Review draft interim report, discuss feedback received from outreach activities, review next steps for phase two of work
Meeting #4 - January 2025	Deep dive into phase two work and next steps

### Contact



Jim Mahugh, P.E.
WSDOT LSRD Study Lead
360-705-7245

Jim.Mahugh@wsdot.wa.gov

# **ADO Report Card / One Year Recap**



- 75 business clients served in ADO business retention & expansion
- **5** Economic Development Informational Meetings
- \$447,436 of capital infusion for SBDC-partnered business clients
- **101** clients served through the SBDC
- 2 Economic Development & Tourism Agreements administered
- **\$8,600,000** of investment in ADO-business partnership projects
- **87** Whitman County students served through partnership with CEDA's youth workforce development conference





























## Some of our ongoing projects:



- Host regular EDIMs
- Support small businesses across county
- Develop workforce and business recruitment partnerships
- Maintain Whitman County Trends site and property inventory
- Industrial site planning in Tekoa
- Hunga Dunga facility construction
- Port of Central Ferry infrastructure development
- Colfax Childcare feasibility study
- Community-wide brownfields assessment
- Support Comprehensive Economic Development Strategy (CEDS)



Closing

Follow us on social media:



Email: ado@portwhitman.com

Next EDIM: September 25, 2024





# Comprehensive Economic Development Strategy (CEDS) Meeting