



Whitman County Economic Development Informational Meeting

March 18, 2026
11:45 am – 1:30 pm
The Center, Colfax

Economic Development Informational Meetings (EDIMs) are updates on the Port's implementation of the ADO's economic development plan. No business or official actions will be taken by the Port Commissioners.

Agenda

1. **Welcome and Introductions** – 12:00 pm
2. **Washington State Legislative Session Recap**
 - a. **9th District Legislators**
 - Senator Mark Schoesler
 - Representative Joe Schmick
 - Representative Mary Dye
3. **2026 Economic Development Plan**
 - a. **Small Business Development**
 - Update and Quarterly SBDC Report (**Exhibit 1**)
 - b. **Economic Profiling**
 - Select Economic Indicators
 - c. **Business Recruitment, Marketing & Advertising**
 - Commerce Site Selection Leads (**Exhibit 2**)
 - Business Relocation to Port of Wilma – Mercia Neace, Vice President, AGPRO Marketing & Manufacturing, Inc.
 - Washington Opportunity Zones Application
 - d. **Economic Development Advocacy**
 - Local Government Website Accessibility
4. **Future Meeting Topics and Closing**

The next EDIM is scheduled for **May 13, 2026**. Port staff will keep EDIM participants informed if there are any changes to the meeting format.



Washington SBDC & ADO Partnership
County Activity & Impact Report

County: Whitman

Quarter Total Date Range: 1.1.26...3.17.26

Year to Date Range: 1.1.26...3.17.26

Data Elements	Quarter Total	Year to Date
TOTAL CLIENTS		
Number of Clients Counseled	14	14
Number of New Clients	6	6
COMPANY STATUS		
Pre-venture/Nascent	2	2
Startups	5	5
In Business	7	7
TOTAL HOURS		
All Prep + Contact Client Hours	60	60
New Client Hours	31	31
TOTAL ECONOMIC IMPACTS		
Capital Infusion	29,150	29,150
Number Businesses Created	3	3
Jobs Created	8	8
Change in Sales	272,793	272,793
ECONOMIC INDICATOR TOTALS		
Jobs Saved/Retained	40	40
Gross Revenue of Counseled Clients	357,705	357,705
DEMOGRAPHICS (# of Clients by Business Type)		
Accommodation and Food Services	2	2
Agriculture, Forestry, Fishing and Hunting	1	1
Arts and Entertainment	1	1
Construction	0	0
Educational Services	3	3
Finance and Insurance	0	0
Healthcare and Social Assistance	0	0
Management of Companies and Enterprises	0	0
Manufacturing	2	2
Professional/Technical Services	1	1
Real Estate, Rental and Leasing	0	0
Retail	3	3
Service	0	0
Transportation and Warehousing	1	1
Wholesale	0	0

No Response	0	0
DEMOGRAPHICS (# of Clients by Company Ownership Sex)		
Male	6	6
Female	6	6
Male/Female	2	2
No Response	0	0
DEMOGRAPHICS (# of Clients by Ethnic Background - Race)		
Native American or Alaskan Native	0	0
Asian	0	0
Black or African American	0	0
Native Hawaiian or Pacific Islander	0	0
Multiracial	0	0
White	9	9
No Response	4	4
DEMOGRAPHICS (# of Clients by Ethnicity)		
Hispanic	2	2
Non-Hispanic	10	10
No Response	2	2
DEMOGRAPHICS (# of Clients by Company Vet. Status)		
Veteran	1	1
Service-Disabled Veteran	0	0
Non-veteran	11	11
No Response	2	2
COUNSELING ACTIVITY (# of Sessions by Counseling Area)		
Artificial Intelligence (A.I.)	1	1
Business Accounting/Budget	0	0
Business Plan	1	1
Buy/Sell Business	0	0
Cash Flow Management	2	2
eCommerce	0	0
Financing/Capital	5	5
Government Contracting	0	0
Human Resources/Employee Mg't	0	0
International Trade	0	0
Managing a Business	4	4
Marketing/Sales	6	6
Start-up Assistance	7	7
No Response	0	0
Other	1	1

*All economic impacts are reported by the client and attributed to the assistance of their SBDC advisor.
The Washington SBDC network, hosted by Washington State University, is an accredited member of America's SBDC.
Funded in part through a cooperative agreement with the U.S. Small Business Administration (SBA),
institutions of higher education, economic development organizations and other public and private funding partners.*

Business Leads

Project Completed or Permit Phase		New or Re-Activated Business Lead	Still Active Business Lead	Business Lead Cold or on Hold	Business Lead Closed
Date	Lead Source	Type of Business	Criteria	Benefits	Status
Mar-25	COM	Project Tectonix ICT / Advanced Manufacturing	150,000 sq ft including 100,000 sq ft clean room; 10,000KVA	FTE: 100	No sites meet preferred criteria.
Mar-25	COM	Project Timberline	SAF Facility: 23 acres, 10MW; Methanol Facility: 6 acres, 4MW; proximity to biomass sources, ports, refineries	FTE: 25-55 Capital Investment: \$100-150M	No sites meet preferred criteria.
April-25	COM	Project Horizon	80+ acres, 10-14MW with 55-60MW capacity at full buildout, 5M gallons / day, natural gas	FTE: 200	No sites meet preferred criteria.
May-25	COM	Project Road Candy Asphalt Distribution Services	15-40 acres zoned heavy industrial with rail access, dual access for trucking, natural gas, potable water, electrical, and sewer	FTE / capital investment: Unknown	No sites meet preferred criteria.
May-25	COM	Project Tangerine Textile Recycling	5 acres minimum; prioritizing former pulp and paper mills from forest industry; 500,000 gallons/day; 400kWh/month	FTE / capital investment: Unknown	No sites meet preferred criteria.
May-25	COM	Project Elevate Sustainable Aviation Fuel Facility	220MW with minimum 70% renewable energy; minimum 288,000 gallons/day; 20-30 acres zoned industrial with proximity to rail and highways	FTE / capital investment: Unknown	No sites meet preferred criteria.
Aug-25	COM	Project Powder Path Nutrition Food Expansion	50,000-100,000 square foot facility with temperature-sensitive capabilities, easy logistics access, and operational flexibility	FTE / capital investment: Unknown	No sites meet preferred criteria.
Sep-25	COM	Project NOVA Manufacturing	250,000 square feet, 10-20 acres, 6M kWh power / year and 50,000 tons water / year	FTE: 100 Capital investment: \$40-50M	Commerce submitted site to client. Awaiting review by end of March.
Dec-25	COM	Project Atlas	500,000-650,000 square feet, 24MW peak energy. Location well-served by transportation and urban amenities.	FTE: 550 Capital investment: \$229M	No sites meet preferred criteria.
Dec-25	COM	Project EquipmentShare	5-8 acres industrial property with equipment rental / sales / service permitted use	FTE: 10-50 Capital investment: \$3M+	Port staff submitted site to client. Awaiting next steps.
Dec-25	COM	Project ClimateForge	50-80 acres need; 550,000-700,000 sq. ft. advanced manufacturing campus	FTE: 1000 Capital investment: Unknown	No sites meet preferred criteria.
Dec-25	COM	ProjectAlloyworks	Proposed facility will be approximately 120,000 sq. ft. and will house extrusion operations, heat treatment, finishing, and quality-testing functions. Need ability to support high-power metal-processing operations, with high-capacity electrical service and gas supply.	FTE: 150-200 Capital investment: Unknown	No sites meet preferred criteria.